



Job Title:

Recruitment / Senior / Associate Recruitment consultant.

Green Path is a boutique consultancy specialising in the resourcing of qualified professionals to the Landscape and Urban Design sectors across the UK and Internationally.

With over 16 years' experience Green Path has established itself as one of the leading recruiters to the landscape sector. We have clients that have been with us from the start that are accustomed to our methods of recruitment and resourcing and we are normally their first point of contact when their recruitment needs change.

Based from our easily accessible offices just off the A14 in Bury St Edmunds we are looking to recruit experienced recruiters at the infancy of our growth. This is a great opportunity to join a team that will be growing over the coming year and are already established in the UK and international markets.

The ideal candidate will have a proven track record within recruitment and have the drive and ambition to work with high-end qualified candidates and clients within our main markets.

You will have a good understanding of using social media, LinkedIn and direct approaches when it comes to resourcing candidates. We operate in a market driven by candidates so a large proportion of the role will be identifying and contacting suitable candidates.

Job Specification:

The role will involve:

- Start a warm desk with the potential to bill immediately
- Conduct a good quality of recruitment activity
- Ensure both Client and Company targets are met and exceeded
- Identify key potential clients to develop new business
- Maintain excellent customer service to your existing clients.
- Liaising and interviewing suitable candidates, working closely with candidates and clients throughout the entire recruitment process to ensure a successful placement.
- Resourcing of suitable candidates using a more proactive approach and social medias.

To carry out and improve on:

- Conduct good quality sales and recruitment activity levels as set out by the Company
- Presentation and public speaking



- Marketing of jobs using our approved medias.
- Building a lasting relationship with both clients and candidates
- Protect and uphold the Green Path brand
- Selling contract and permanent solutions
- Ensuring both Client and Company targets are met and exceeded

Person Specification:

This is an opportunity to participate in the success of a growing business. The successful candidate will:

- Have a good level of education including Maths and English along with good PC skills is required for this role.
- Be a self-starter who is able to work on their own or as part of a team will be a suitable fit to the role
- Hold a full clean driving licence.
- Be a lively and enthusiastic individual who is hungry for success.
- Have excellent planning skills, presentation and public speaking skills
- Ability to work to targets
- A professional & confident telephone manner
- Ability to negotiate and close
- An assertive approach to recruitment and sales alike
- Ability to work in a fast paced, busy environment.

As an experienced Recruiter you will relish the opportunity to manage a large geographical desk with no limitations, as well as access to many social media, resourcing and marketing tools. On top of this, the company also has a more relaxed management style than most agencies, straying away from restrictive KPI systems and allowing Consultants to work with more autonomy in order to achieve fantastic results in the most efficient way possible.

We offer a competitive salary with uncapped commission structures of 30% with real and provable OTE 50K+.

Our offices offer ample parking with tea and coffee facilities in the Café.

If you are an experienced Recruitment Consultant that is looking to join a fast-growing, progressive company with fantastic earning potential as well as progression opportunities, there are few opportunities better than this one.